

Markus Steven Sandy

A seasoned application developer with a robust background in nonprofit fundraising, including leveraging AI for philanthropic endeavors. Skilled in problem-solving and team coordination. Experienced in educational roles and a proven record in strategic leadership and funding development.

EXPERIENCE

Apperceive, Inc — Owner, Project Facilitator, Developer

Application development in areas of Team Building, Health Care and local & regional government services.

Behavioral Sciences Technology, Inc — Director of Development

Analysis, development and training related to behavioral safety methods for use in industry.

University of California, Santa Barbara — Research Associate

Office of Contracts & Grants, Research Development. Assist faculty and researchers locate funding and develop project budgets.

EDUCATION

University of California, Santa Barabra — BA, Mathematics

Continuing Education, Various Organizations

Risk management, team management, Diversity, Equity, and Inclusion (DEI), and Standards and Excellence Program for History Organizations (STEPS).

COLLABORATIONS

Ourmedia

Worked with Jay Dedman, Ryanne Hodson and others to create a grassroots media organization, website and registry tied to the Internet Archive.

Better Built Teams

Worked with Will Meysing, an experienced recruiter, developing tools for optimizing team performance based on values, beliefs and convictions.

Strategic Leader Network

Worked with John Pisapia, a Fulbright Scholar, co-authoring and developing strategic tools for a global community focused on research verified leadership principles.

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SKILLS

Funding development, Grant writing, Budget preparation, Strategic planning.

Application design & development, Artificial intelligence, CRM's, Web services, Database migration, HIPAA compliance.

Team building and coordination, facilitation, training.

Storytelling with data, Analytics, Metrics, Infographics, video.

Social media and grassroots marketing, Writing and content generation.

VOLUNTEERING

Friends of Elder Citizens
Treasurer, Website coordinator.

Palacios Area Historical Association Trustee, Docent, Exhibits, Events, Funding development.

Palacios Community HUB
Funding development, Instructor/Tutor.

Palacios Yacht Club
Secretary/Treasurer, Website coordinator, Events.

Palacios Downtown Association Website coordinator.

Golden Crescent Regional Planning Commission Voting member.